

# Success Stories

Bringing You Success, One Story At A Time.

## City Police Department

### Administrative Files

#### Overview:

The distributor was reviewing a recent Dodge Report for new construction sites in his territory and discovered a lead for a local police department. An initial phone call was made to find out whom to speak with regarding the construction and new filing room. The distributor was given the name of a Lieutenant who was in charge of this project. The project would include all administrative files, which included: incident reports, fingerprints, parking tickets, bike licenses, booking cards, vendor files, citations, and personnel files.

#### Solution:

The distributor recommended NetLabels to color code the new folders and expansion pockets that were to be provided. The customer used its own manpower to convert all of the existing records over to end-tab filing. In addition to the software and folder products, the distributor also provided mobile shelving, static shelving, and modular millwork. The users in the department were at first skeptical about storing all of the different records in just expansion pockets and folders, but as they began to use the system they realized the benefits.

#### Additional Information:

The reorder potential for this account will include 500 pockets, 2000 folders, and additional label stock as required. There was no competition for this sale. There are three different label styles involved. The alpha design is used for vendor files; the numeric label is used for incident reports; and the month label is used for other files to indicate when the record was created.

**The label styles used were # 1197, 1198 & 1757. You can view or print a sample of these labels by going to [www.netlabels.com](http://www.netlabels.com). Now, click on the "print labels" box. Enter "guest" under username and password. Lastly, just scroll down the label styles until style # appears and click on it.**

**To contact our NetLabels Support Group, call (800)873-4427 and ask for NetLabels, or send an E-Mail to [netlabels@gbscorp.com](mailto:netlabels@gbscorp.com).**



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