

# Success Stories

Bringing You Success, One Story At A Time.

## University Hospital

### General Clinical Research Center

**Overview:**

The distributor was referred to the manager of the General Clinical Research Center by an existing customer, the Director of Health Information Management, at this Hospital. The GCRC is a new program at the hospital. The department does testing for heart medicines, diabetes medicines, medicines for the liver and kidneys and many more tests.

**Results:**

The distributor sold the clinic new folders, file backs, NetLabels and rotary files. There was no competition for this business. The distributor was established in this Hospital, having supplied the Medical Records Department for the past twelve years.

**Label design Information:**

The label design pictured is style #1398. The label includes a year code, patient name, alpha 3 letter code, plus a four digit number representing the number of the specific study and the name of the doctor in charge of the study.

**The label style used was #1398. You can view or print a sample of this label by going to [www.netlabels.com](http://www.netlabels.com). Now, click on the "print labels" box. Enter "guest" under username and password. Lastly, just scroll down the label styles until style # appears and click on it.**

**To contact our NetLabels Support Group, call (800)873-4427 and ask for NetLabels, or send an E-Mail to [netlabels@gbscorp.com](mailto:netlabels@gbscorp.com).**

