

Success Stories

Bringing You Success, One Story At A Time.

State Department of Education

Vocational Rehabilitation Department

Overview: The Vocational Rehabilitation Department assists handicapped people with training and rehabilitation to prepare the client for employment. To quote the distributor "This was a classic systems sale. From an initial sales call several years ago, the sale has progressed as follows: We converted drawer files to tri-files and stationery shelving. We used conversion tabs to convert to end tab filing. We introduced NetLabels software including a bar code and set the customer up on a NetFileManager file tracking system. In addition, we relocated the entire department from one state office building to another. So, the entire account represented service work and the sale of product. "

Results: The distributor provided folders, conversion services, NetLabels software and NetFileManager file tracking. There was no competition for this sale and the department will be reordering both NetLabels and folders. They will also continue to be an excellent reference for the distributor.

The label style used was #1250. You can view or print a sample of this label by going to www.netlabels.com . Now, click on the "print labels" box. Enter "guest" under username and password. Lastly, just scroll down the label styles until style # appears and click on it.

To contact our NetLabels Support Group, call (800)873-4427 and ask for NetLabels, or send an E-Mail to netlabels@gbscorp.com.

